

# Business Insurance

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As seen the week of:

February 23, 2004

## Largest independent U.S. risk management consultants Companies deriving a majority of their gross revenues from unbundled risk management consulting<sup>1</sup>

Rank	Company/Address	Telephone/Fax/Web site	2003 unbundled revenue from risk management consulting	Unbundled clients	Professional staff	Principal officer
<b>1</b>	RMI Consulting Inc. 20 Soundview Marketplace Port Washington, N.Y. 11050	516-767-7373 Fax: 516-767-7486 <a href="http://www.rmiconsulting.com">www.rmiconsulting.com</a>	\$11,400,000	500	31	MaryAnn Sackman, president
<b>2</b>	Bickmore Risk Services 1020 19th St., Suite 200 Sacramento, Calif. 95814	916-244-1100 Fax: 916-244-1199 <a href="http://www.brsrisk.com">www.brsrisk.com</a>	\$8,270,000	150	50	Linzie E. Kramer, president/litigation manager
<b>3</b>	J.H. Albert International Insurance Advisors Inc. dba Albert Risk Management Consultants 72 River Park Needham Heights, Mass. 02494-2631	781-449-2866 Fax: 781-449-5340 <a href="http://www.albertrisk.com">www.albertrisk.com</a>	\$7,800,000	600	34	Alfred H. Nagelberg, Stuart T. Cowart, co-presidents
<b>4</b>	Taylor Risk Consulting 16415 Addison Road, Suite 800 Addison, Texas 75001	972-447-2055 Fax: 972-248-1729 <a href="http://www.taylorrisk.com">www.taylorrisk.com</a>	\$5,000,000 <sup>2</sup>	95 <sup>2</sup>	15	Michael Peachey, managing director
<b>5</b>	North American Risk Management Inc. 100 First Ave. S., Suite 266 St. Petersburg, Fla. 33701	727-287-1564 Fax: 727-287-1666 <a href="http://www.narm.biz">www.narm.biz</a>	\$4,900,000	138	53	H.R. Schade, president
<b>6</b>	Alpha Risk Management Inc. 60 Cutter Mill Road Great Neck, N.Y. 11021	516-829-3500 Fax: 516-829-6029 <a href="http://www.alphariskmanagement.com">www.alphariskmanagement.com</a>	\$3,550,000	69	17	Herbert H. Feldman, president/CEO
<b>7</b>	Robert Hughes Associates Inc. 508 Twilight Trail, Suite 200 Richardson, Texas 75080	972-980-0088 Fax: 972-233-1548 <a href="http://www.roberthughes.com">www.roberthughes.com</a>	\$2,668,716	223	16	John R. Oakley, president
<b>8</b>	RCS Services 8550 Katy Freeway, Suite 123 Houston, Texas 77024	800-807-7475 Fax: 713-461-2457 <a href="http://www.rcsservicesinc.com">www.rcsservicesinc.com</a>	\$2,300,000	230	10	Patricia McCall, president
<b>9</b>	Kevin F. Donoghue & Associates 190 High St. Boston, Mass. 02110	617-482-7015 Fax: 617-556-4030 <a href="http://www.kfda.com">www.kfda.com</a>	\$2,200,000	140	16	Kevin F. Donoghue, president
<b>10</b>	Insurance Buyers' Council Inc. & First Risk Management/IBC Inc. 9720 Greenside Drive, Suite 1E Cockeysville, Md. 21030	410-666-0500 Fax: 410-666-6177	\$1,973,946	135	11	Adam P. Sielicki Jr., president/treasurer

<sup>1</sup> Business Insurance defines independent consulting operations as those that are not owned by insurers or brokers. Companies deriving 50% or more of their revenues from actuarial, captive, environmental, property loss or safety consulting are not ranked. <sup>2</sup> Estimated  
Source: BI survey

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