



## **Job Description**

# Alpha Risk Management, Inc. is seeking a Senior-Level Risk Consultant in Great Neck, NY

Alpha has been a premier provider of risk management consulting since it was founded in 1973. We are a global consulting firm prided on providing clients with superior service utilizing our years of service and experience. Our highly effective technical experts are the key to our success and serve with only the highest ethical standards. Alpha's outsourced client base includes major real estate owners and developers, quasi-public entities, universities, commercial lenders and others.

We currently have an exciting opportunity for a qualified applicant as a Senior Risk Consultant.

#### **Position Summary**

The Senior Risk Consultant will be dedicated to identifying, managing and reducing property and casualty risk for our clients. The position is highly analytical and a considerable amount of time will be focused on conducting risk assessments and detailed contract review. The Senior Risk Consultant position does not involve selling insurance, nor is it focused on producing new business. As a key member of the Alpha Risk team a substantial focus will be on evaluating and identifying the most effective ways to reduce the cost of risk for clients. The position carries with it limited travel, flexible hours and an environment fostering professional and personal growth.

### Responsibilities

- ♦ Analyze areas of potential risk to clients; this involves comparing observed risks with criteria identified by Alpha such as cost, legal and environmental factors
- Recommend the most effective ways to control, reduce or transfer risk
- ♦ Comprehensive, detailed policy analysis and compliance with standards
- Perform contract review and remediation from a risk management perspective, emphasizing risk transfer to counterparties, with specific focus on insurance and indemnity clauses
- Oversee property and casualty renewal programs, scrutinizing the most efficient ways to produce premium savings, while offering outstanding coverage provisions
- ♦ Develop risk reduction approaches

- ◆ Assist and manage the claims process, provide oversight and participate in client claims reviews
- ♦ Manage risk aspects of construction projects for their duration
- Support commercial real estate lenders by obtaining certificates of insurance, endorsements or other documentation to evidence compliance with loan requirements
- Maintain up-to-date coverage comparisons and exposure data
- ♦ Follow and stay current on competing insurers who deliver the best solutions

#### Requirements

- ◆ Comprehensive knowledge of property and casualty insurance policy clauses, as well as management liability coverage
- Must have anticipatory skills and be able to demonstrate proactive approaches for the benefit of clients, so that they are optimally protected prior to loss
- ♦ Cognizant of construction risks
- Experience with safety, loss prevention and claims analysis
- ◆ Discernment in critiquing insurance policies, particularly coverage terms, conditions and exclusions
- Experience in delivering client-focused solutions and relationship building
- Experienced with construction contracts, leases, and commercial loan documents
- ♦ Analytic skills with a good eye for detail
- ♦ Managerial and leadership skills
- ♦ Excellent oral and written communication skills
- ◆ Advanced proficiency in various computer applications, i.e. Word, Outlook and Excel; must be skilled with Excel for coverage comparisons
- ♦ At least 5 years experience in risk management
- ♦ Bachelor's degree or higher, preferably with area of study in Business, Finance, or Risk Management
- ◆ CRM, ARM or CPCU designation beneficial

#### What We Offer

Alpha Risk Management will provide a competitive salary, with benefits, in a flexible atmosphere conducive for unbounded growth.

We are an equal opportunity employer. It is our belief that teamwork is the foundation for building the ladder to success. We provide the rungs; you decide to take the steps.

Qualified applicants may send their résumé to AlphaRiskRecruitment@gmail.com
Or call (551)AlphaNY (551-257-4269)